

FINANCIAL ANALYSIS WORKSHEET

| BID INFORMATION | | | | | | | |
|---------------------------------|-----------------|---------------------------|--------------------------------------|--|--|--|--|
| New Bid # (Ex: 10-004R): | | Preparation Date: | September 25, 2020 | | | | |
| Previous Bid # (Ex: 10-004R): | FY20-016 | Buyer/PA: | HARMONI CLEALAND | | | | |
| New Bid Award Total: | \$13,400,000 | | Audio Visual Equipment Installation, | | | | |
| Previous Award Total: | \$8,200,000 | Bid Title: | Products & Computer Peripherals | | | | |
| Bid Type: | INCREASE TO BID | | (Catalog) | | | | |
| Previous Bid Term (Start Date): | 1/1/2020 | New Bid Term (In Months): | | | | | |
| Previous Bid Term (End Date): | 12/31/2023 | # of Months Into Bid: | 8 | | | | |

| SPEND REPORTING | | | |
|---|-------------|--|--|
| Purchase Order(s) Spend: | \$7,432,505 | | |
| P Card Purchases: | \$1,451 | | |
| Total Invoiced-to-Date Amount (PO + Pcard Purchases): | \$7,433,956 | | |
| Average Monthly Expenditure: | \$929,244 | | |
| Unused Authorized Spending: | \$766,044 | | |
| Est. Forecasted Spend (For Entire Bid Term): | | | |

| | VENDOR INFORMATION | <u> </u> | |
|--|-------------------------------|----------|-----------|
| Awarded Vendors: | M/WBE Status (If applicable): | | Spend: |
| 108397-AUDIO VISUAL INNOVATIONS | | \$ | 5,236,848 |
| 106774-CDW GOVERNMENT INC | | \$ | 600,120 |
| 120464-PRO SOUND INC | | \$ | 447,632 |
| 105737-C & C INTERNATIONAL COMPUTERS & | | \$ | 350,320 |
| 120452-VISIONWORK LLC DBA CCS PRESENTATION | | \$ | 258,048 |
| 108252-TROXELL COMMUNICATIONS INC | | \$ | 131,069 |
| 101895-SMILEY'S AUDIO-VISUAL INC | | \$ | 104,127 |
| 102312-B & H PHOTO - VIDEO - PRO AUDIO | | \$ | 103,761 |
| 120451-UNITED DATA TECHNOLOGIES INC | | \$ | 72,846 |
| 106362-MUSIC ARTS ENTERPRISES INC MAE | | \$ | 56,551 |
| 128230-BROADWAY TYPEWRITER COMPANY INC | | \$ | 39,501 |
| 102549-CAMCOR INC | | \$ | 27,345 |
| 106605-OFFICE DEPOT BSD INC | | \$ | 4,080 |
| 309997-CCS PRESENTATION SYSTEMS | | \$ | 257 |
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| | PO VENDOR SPEND: | \$ | 7,432,505 |
| | P-CARD SPEND: | \$ | 1,451 |
| | TOTAL SPEND: | \$ | 7,433,956 |

NOTES (Type Below):

This document is for reference only; see the Executive Summary for details regarding the new spending authority request amount.

| Default Funding Source* | | Department/School & Sign-off Information* | | |
|-------------------------|------------------|---|------------------------|--|
| Cost Center | 1380098580 | Name (First & Last) | Phillip H. Dunn | |
| Fund | 3960 | Title | CIO | |
| Functional Area | 7400803530000000 | Department/School Name | Information Technology | |
| Commitment Item | 56480000 | Sign-off provided by | Jeffrey Whitney | |

*To ensure accuracy, pease type in or select from the menu for the Default Funding Source and Department Information (No hand written information)

| Data Source: SAP and Works (Bank of America system) Prepared on: 9/24/2020 | | |
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